



# Buying a Partner?

11<sup>th</sup> January 2008



- BSF Targeting
  - LAs wanting to work together to improve
  - Project timescales and size
  - Where ICT fits in the LEP
  - Synergy with Civica
- Consortium make up
  - Built specifically for a bid
  - Who primes



- Pre OJEU
- PQQ
- ITPD
- ITCD
- ITSFT or ITSTB
- PB
- FC



- LA/School alignment
- Clarity on £1450 & £225... and others
- Sample set versus whole estate
- Managed Service Budgets
- Paymech
- TUPE & Pensions
- Insurance
- Interim Services & Milestones



- Sheffield Timeline
  - PQQ – Submitted March 2005
  - PITN – Submitted April 2005
  - ITN – Submitted Jan 2006 (planned Aug 05)
  - PB – May 2006 (planned Dec 05)
  - FC – July 2007 (planned May 06)
  - School opening – Sept 2008
- Pathfinder project – 10<sup>th</sup> BSF project to FC

# Sheffield Financial Close





# Building Progress



## .. But some things are still unclear



- Acronym and confusion overload!
  - MLE
  - VLE
  - PLE
  - ILE
  - Learning Platform
  - Virtual Workplace
- Inconsistent between ICT, Legal, Paymech definitions



# Competitive Dialogue has brought



- Increased resource requirements on both sides of the table
- Better understanding of the stages – except ITSFT/ITSFB
- Standardised question sets for ITPD/ITCD
- Better understanding of output specification and pay mechanism
- Holistic pot!